



Environmental Rate Consultants, Inc

Statement of Qualifications

Environmental Rate Consultants, Inc. (ERC) was incorporated in January 1992 to provide stormwater, water and sewer financial and professional consulting services to local City and County governments. ERC specializes in all aspects of stormwater utility program implementation utilizing a legally defensible three phased approach and process that has been challenged and upheld in a court of law in the state of Ohio in May of 2010. This legally defensible proven process includes development of a Business Plan and Decision Making technique that guides the process for overall stormwater utility program implementation. In addition, ERC also specializes in performing services such as:

- ◆ Business Plan Development for water sewer and stormwater programs;
- ◆ Water resources (water, sewer, stormwater) utility rate study analysis;
- ◆ MS4 NPDES Phase II Municipal Coordinator;
- ◆ MS4 NPDES Phase I and II permit application and program planning,
- ◆ Legal authority ordinance/resolution development,
- ◆ MS4 program ordinance development;
- ◆ Bond (revenue and general obligation) analysis;
- ◆ Bond anticipation note (BAN) funding and analysis;
- ◆ Facilitation and consensus building;
- ◆ Public involvement and public education;
- ◆ NPDES Phase I and II water quality permit application;
- ◆ Billing and collection system implementation; and
- ◆ Billing and collection annual database preparation and analysis;
- ◆ stormwater financing option analysis;
- ◆ Database, County Auditor GIS evaluation and analysis;
- ◆ Defining level of service and calculating cost of service analysis;
- ◆ Cash flow analysis;
- ◆ Billing system mechanism analysis and selection;
- ◆ Impervious area measurements and calculations;
- ◆ customer service and appeals programs; and
- ◆ Stormwater rules and regulations planning.

ERC's corporate office is located in the Cincinnati, Ohio / Northern Kentucky metropolitan area and a satellite office in Mason, Ohio. You can visit us at www.ercerc.com for more information. John F. Damico, President and primary contact for ERC at 2113 Greenbriar Place, Union, Boone Kentucky 41091 (859) 384-7283, (859) 384-7284 fax, jdamico@ercerc.com.

ERC, Inc staff has performed over 70 water and sewer rate studies and performed stormwater financial consulting services to over 60 communities in thirteen States



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throughout the United States. The following is a list of satisfied clients where ERC was the prime consultants on the project. Each project listed below are separate projects and separate contracts.

- ◆ City of Toledo, Lucas County, Wood County, TMACOG water rate study;
- ◆ City of Sandusky, OH Storm Water Utility Implementation
- ◆ Erie County, OH, Storm Water Feasibility Needs Analysis;
- ◆ City of Forest Park, OH Storm Water Utility Revision;
- ◆ City of Hudson, OH Storm Water Utility Expert Witness Testimony;
- ◆ City of Lancaster, OH Storm Water Utility Implementation and Business Plan Revision;
- ◆ City of Lancaster, OH Storm Water Utility Expert Witness Testimony;
- ◆ Lucas County, OH Storm Water Utility District Implementation;
- ◆ City of Toledo, OH Storm Water Utility Implementation;
- ◆ City of Milford, OH Storm Water Utility Implementation;
- ◆ City of Greenville, OH Storm Water Utility Implementation;
- ◆ City of Lancaster, OH Wastewater Rate Study and Revenue Bond Issuance;
- ◆ City of Greenville, OH Water & Wastewater Rate Study;
- ◆ Holmes County, OH Wastewater Rate Study;
- ◆ Holmes County, OH Wastewater Access Based Billing & Collection System
- ◆ Lucas County, OH Water & Wastewater Rate Study;
- ◆ City of Fairborn, OH Water & Wastewater Rate Study;
- ◆ Arcelomittal Lackawanna, LLC vs. Erie County Sewer District 6
- ◆ City of Gahanna, OH Water & Wastewater Rate Study;
- ◆ City of Cold Springs, KY Storm Water Expert Witness Testimony;
- ◆ DuPage County, IL Water & Wastewater Rate Study;
- ◆ Village of Woodridge, IL Storm Water Needs Analysis;
- ◆ City of Columbia, MO Storm Water Utility Business Plan Development;
- ◆ City of Titusville, FL, Storm Water Business Plan Development;

The following is a list of satisfied clients where ERC was a sub consultant on the project:

- ◆ Upper Uwchlan Township, PA Storm Water Utility Implementation;
- ◆ City of Zanesville, OH, Storm Water Utility Implementation;
- ◆ City of Elyria, OH, Storm Water Utility Implementation;
- ◆ City of Oberlin, OH, Storm Water Utility Implementation;
- ◆ City of Columbus, OH Storm Water Utility Implementation;
- ◆ Hamilton County, OH Storm Water Utility District Implementation;
- ◆ City of Lima, OH Storm Water Utility Implementation;
- ◆ City of Newark, OH Storm Water Utility Implementation;
- ◆ Butler County, OH Storm Water Utility District Implementation;



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- ◆ Lorain County, OH Storm Water Utility District Implementation;
- ◆ City of Beavercreek, OH Storm Water Needs Analysis;
- ◆ City of Frankfort/Franklin County, KY Storm Water Utility Needs Analysis;
- ◆ Louisville Jefferson County, KY Storm Water Utility Implementation;
- ◆ Oldham County, KY Storm Water Utility District Implementation;
- ◆ City of Bowling Green, KY, Storm Water Utility Implementation;
- ◆ Gwinnett County, GA Storm Water Utility District Implementation;
- ◆ City of Baltimore, MD Storm Water Utility Program Implementation;
- ◆ City of Chattanooga, TN modified storm water utility rate structure;
- ◆ City of Chattanooga, TN Storm water level of service cost of service analysis;
- ◆ City of Chattanooga, TN storm water utility program gap analysis and audit;
- ◆ City of Fort Wayne, IN Storm Water Utility Implementation;
- ◆ City of Suffolk, VA, Storm Water Utility Implementation;
- ◆ City of Norman, OK, Storm Water Utility Implementation;
- ◆ City of Tulsa, OK Storm Water Utility Implementation;
- ◆ Lake County, IL, Storm Water Utility District Implementation;
- ◆ City of Greenwood, IN Storm Water Needs Analysis;
- ◆ City of Bloomington, IN Storm Water Needs Analysis;
- ◆ Collier County, FL Storm Water Utility District Implementation;
- ◆ Polk County, FL Storm Water Utility District Implementation;
- ◆ Delaware County, PA Storm Water Needs Analysis

ERC has provided extensive consulting services in the areas of developing and implementing all facets of water resource local and regional storm water utility program implementation and billing system and database analysis services including:

- ◆ Storm water Utility Program;
- ◆ Storm water program Needs Analysis;
- ◆ Storm water utility program implementation;
- ◆ Storm water program Business Plans:
- ◆ Storm water Master Planning;
- ◆ Defining the Storm water Level of service analysis;
- ◆ Perform a Comprehensive Cost of service analysis;
- ◆ Master account and billing system design and implementation;
- ◆ Customer service and response;
- ◆ Database analysis and programming;
- ◆ NPDES Phase I and Phase II program permit plans
- ◆ Assisting municipal client with NPDES program Audits
- ◆ Equivalent Residential Unit estimates and calculations;
- ◆ Rate Structure design and analysis;
- ◆ Rate study analysis



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- ◆ Cash flow analysis;
- ◆ Storm water financing options analysis;
- ◆ Green BMP storm water credits program
- ◆ Maintenance management system design and implementation;
- ◆ Public information programs; and
- ◆ Independent financial review
- ◆ Funding assistance preparing and submitting applications;
- ◆ Financial planning;
- ◆ Budget forecasting and development;
- ◆ Organizational and Institutional review and analysis;
- ◆ Geographic Information System (GIS) cost/benefit analysis;
- ◆ Wastewater rate setting and analysis;
- ◆ Water rate setting and analysis;
- ◆ Business Plan development;
- ◆ Expert Witness Testimony - ERC has provided testimony with 4 clients

Expert Witness

ERC has provided “expert witness” testimony for the City of Hudson, Ohio located in the northeastern part of Ohio against a national engineering firm, for issues relating to a storm water utility program that was implemented with many financial and billing flaws for that particular program.

ERC has successfully defended the City of Lancaster, Ohio storm water utility program litigation from a property owner by performing "fact witness testimony".

ERC successfully provided expert witness testimony for the City of Cold Springs, Kentucky versus Sanitation District 1 (SD1), the regional sewer district located in Northern Kentucky. The City of Cold Spring was allowed to leave the SD1 stormwater District and is now providing stormwater services directly to the Cold Spring rate payers.

ERC is currently providing expert witness testimony for an Industrial Client against Erie County Sewer District 6 in New York State.