



# City of Greenville

100 Public Square  
Greenville, OH 45331  
(937) 548-1819

From the desk of:  
John A. Schmidt  
Safety/Service Director

April 29, 2008

John F. Damico  
ERC, Inc.  
2113 Greenbrier Place  
Union Kentucky 41091

**Re: Performance of Environmental Rate Consultants, Inc.**

Dear Sir:

The City of Greenville wishes to sincerely thank you for the services provided us during the recent establishment of our storm water utility. Please accept this as a formal recommendation for your organization to anyone needing professional, precise, organized, well-managed consultant services relating to utility services. We have now used ERC on two separate occasions, once for a water/sewer rate study and for the organization and establishment of a storm water utility. Simply stated, we have been extremely pleased with your performance.

After thirty years in the public sector, I can honestly say that it is quite refreshing to find an organization that does what they promise, stays within agreed to budget and time lines, and has personnel that are extremely capable and a pleasure to work with. It is soon apparent just how devoted you are to your profession. Not only that, but it is a pleasure to call you and Al "friends!" I sincerely wish you and your organization the very best of luck in your future endeavors! Please, feel free to refer any reference inquiries to me directly. The City of Greenville has been extremely pleased with the services you have provided and we eagerly look forward to working with you in the future.

Thank again ! Have a great day!

Sincerely,



John A. Schmidt, CPM  
Safety/Service Director  
City of Greenville, Ohio

cc: file