



# The City of Fort Wayne

## City Utilities



November 2, 2000

Mr. John F. Damico  
President  
Environmental Rate Consultants, Inc.  
2113 Greenbriar Place  
Union, Kentucky 41091

**RE: STORM WATER UTILITY PROGRAM IMPLEMENTATION**

To Whom This May Concern:

In the early 1990s, the City Of Fort Wayne Utilities hired John Damico, currently with Environmental Rate Consultants, Inc. (ERC), and a national engineering firm to create and implement a Stormwater Utility program.

With John Damico as project lead, this team developed and successfully implemented a comprehensive Stormwater Utility program including rate study analysis, comprehensive cost of service work, and billing methodology development. Since its inception in 1993, our impervious surface based stormwater utility has generated over \$25 million in revenue for much needed stormwater operations, maintenance and capital programs. Beyond the technical aspects of our program, John and his firm were particularly adept at strategy development and consensus building with key stakeholders in our stormwater program.

I would not hesitate to hire John and ERC in the future.

Sincerely,

**CITY UTILITIES  
WATER RESOURCES**

A handwritten signature in blue ink, appearing to read "Greg Meszaros".

Greg Meszaros  
Associate Director  
City of Fort Wayne  
(219) 427-1160